

KARACHI URBAN MOBILITY PROJECT (YELLOW LINE BRTS)



Invitation to International Roadshow Plan/ Early Market Engagement

Employer: Sindh Mass Transit Authority, Karachi (SMTA)

Project: Karachi Mobility Project
Country: Islamic Republic of Pakistan

Loan No.: IBRD-89950

1. <u>Introduction:</u> The Government of the Islamic Republic of Pakistan has received financing from the World Bank towards the cost of the **Karachi Mobility Project** – **Yellow Line BRT (KMP-YL BRT)** and intends to apply part of the proceeds toward procurement under this project.

To enhance market participation, improve transparency, and encourage competitive bidding under Packages 3 and 5 of the KMP-YL BRT project, **Sindh Mass Transit Authority (SMTA)** will conduct a **Roadshow** / **Early Market Engagement** to introduce the project to prospective international and local contractors.

The KMP-YL BRT is a 21-kilometer third-generation Bus Rapid Transit (BRT) corridor, designed to serve over 300,000 passengers per day across Karachi. The project, with an estimated cost of USD 450 million (including a World Bank loan of USD 382 million), includes civil infrastructure (stations, roadworks, flyovers, utilities, drainage, and more), construction supervision by Dar Al-Handasah and NESPAK, and PPP-based electric bus procurement.

- 2. **Objective:** The purpose of the roadshow/ early market engagement plan is to:
 - Introduce project packages and bidding opportunities under KMP
 - Clarify World Bank procurement procedures and qualification criteria
 - Increase competition by engaging with global infrastructure firms
 - Foster transparency and address technical and procurement-related queries
- 3. <u>Target Participants:</u> International and local construction firms with experience in BRT and urban infrastructure, including:
 - Global civil contractors
 - Local firms with international operations
 - Joint venture partners and consortiums
 - Suppliers and BRT solution providers
 - Foreign embassies and commercial sections

4. Roadshow/ EME Venues & Dates:

- Dubai, UAE 12th August 2025
- Istanbul, Turkiye 15^{tth} August 2025

Both events will be attended by senior representatives from the Government of Sindh, SMTA, JV Consultants (Dar Al-Handasah & NESPAK), and the World Bank (as observers). Presentations will cover:

- Technical specifications
- Rated criteria & evaluation process
- Contractual frameworks
- Currency, tax regimes, and payment procedures
- Government support and registration processes in Pakistan
- 5. <u>Coordination:</u> The Embassy of Pakistan in Turkiye & UAE and Ministry of Foreign Affairs (MoFA), Pakistan, will coordinate invitations to selected international firms and diplomatic missions.
- 6. <u>Join Virtually:</u> Dubai, UAE 12th August 2025
 https://us06web.zoom.us/j/82109124619?pwd=KLFNKC9CozAJfJEauhhICRYpakUdcr.1

Istanbul, Türkiye 15th August 2025

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7. Contact & Focal Person:

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